

<https://itorizon.com/job/junior-alliance-manager/>

## Junior Alliance manager

### Description

Role Overview:

The Junior Alliance Manager will support the development and management of strategic partnerships to drive business growth. This role involves collaborating with internal teams and external partners to ensure successful alliance execution.

### Responsibilities

- Partnership Development: Assist in identifying and nurturing relationships with potential partners.
- Strategic Planning: Support in executing strategies that align with company goals.
- Performance Monitoring: Track partnership outcomes and suggest improvements.
- Market Analysis: Stay updated on industry trends to identify new opportunities.
- Collaborating with our Sales team to establish and deliver new pitches that drive growth and open up fresh opportunities.

### Qualifications

- Education: Bachelor's degree in Business, Marketing, or related field.
- Experience: 0-2 years in a related role preferred.
- Skills: Strong communication, analytical, and negotiation skills.

### How to Apply:

US Citizens or Green Card holders.

Email your Resume to [engage@itorizon.com](mailto:engage@itorizon.com)

### Hiring organization

ITOrizon

### Employment Type

Full-time

### Experience

0-2 Years

### Industry

IT-Software Services

### Job Location

Marietta, United States

### Date posted

November 20, 2024